

Cimmra® eProcurement Suite

The Versatility You Look For in an eProcurement Platform









Brought to You by









SVIQ was founded in 2021 with the firm belief that every business, regardless of its size or industry, deserves access to the latest and most effective business software solutions to not only thrive in an increasingly digital world but also give our clients a competitive edge by enhanced action speed, accuracy and productivity.

Since our inception, we have expanded rapidly to become a trusted digitalization partner, proudly servicing clients across a broad spectrum of industries from start-ups and SMEs to large enterprises, providing each with the solutions they need to reach new heights of success.

SVIQ is a Silver+ Value Enablement Partner in the Indo-Pacific Region for Cimmra® software solutions.





Cimmra®



A Leading Provider of cutting-edge Process
Digitalization and Automation Software for Enterprise
Organizations. Specializing in streamlining functional
processes aligned with your business priorities,
enhancing productivity, reducing costs and
increasing productivity.

The Cimmra® eProcurement Suite handles sourcing, vendor management, contract negotiations, monitor fulfilments, track settlements and manage supplier performance. Helps you achieve procurement excellence and realize your business' fullest potential.



CIOReviewIndia COMPANY OF THE YEAR - 2020

ePROCUREMENT MANAGEMENT

Software Advice. 4.0









is a Centre of Excellence for Business Solutions and a Strategic Software Systems Development organization

2,000+ Cr

SPEND MANAGED 3,00,000+

SUPPLIERS REGISTERED

3,50,000+

INVOICES PROCESSED

10+

INDUSTRIES SERVICED





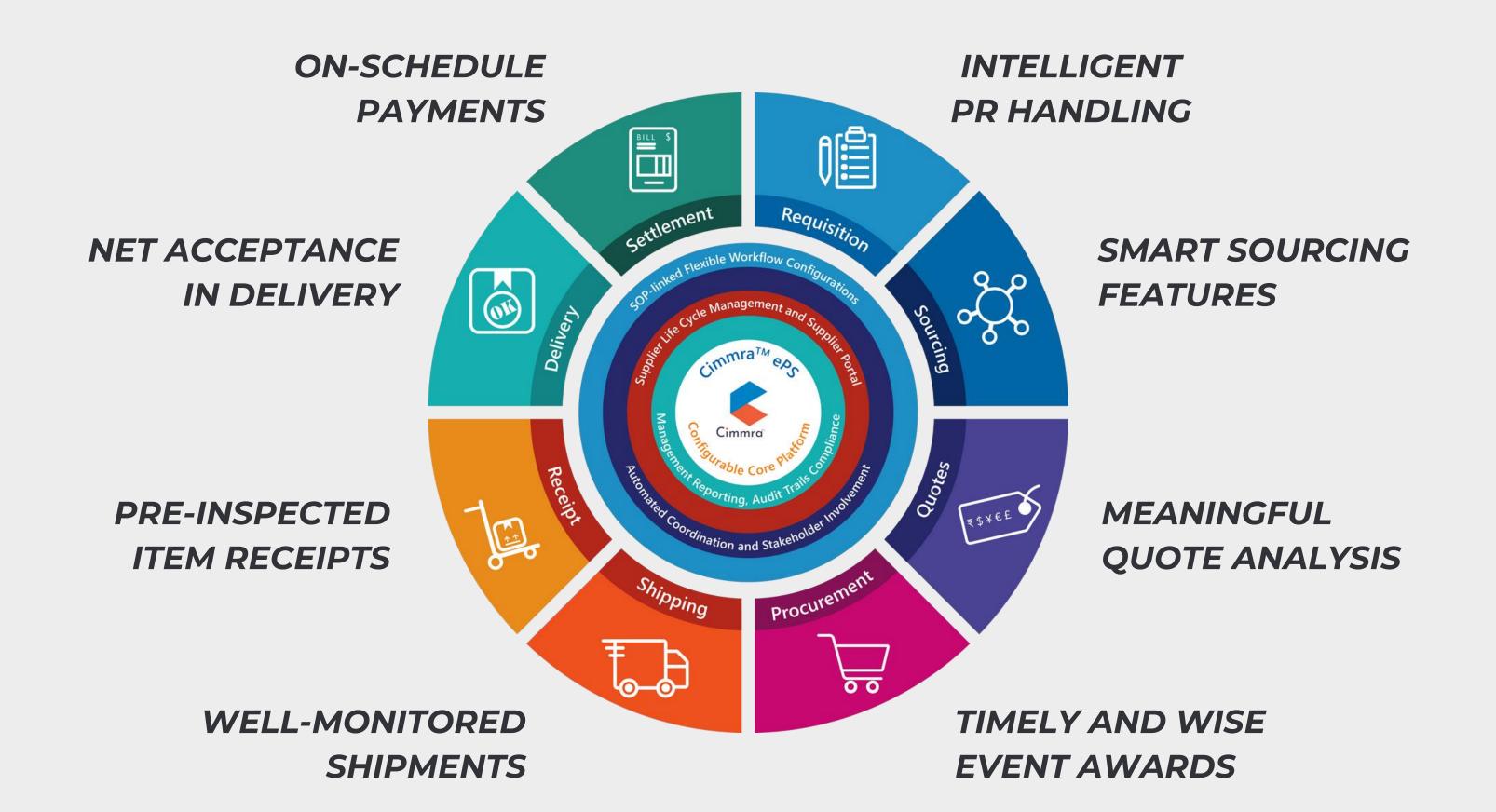
Cimmra® eProcurement Suite: Depth of Modular Functionalities

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Cimmra® eProcurement Suite: P2P+ Functionalities









Smart Sourcing

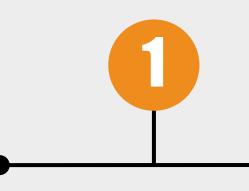


Cimmra Sourcing is adept in handling all Procurement Requests that come your way: Materials, Services, Consultancy and what-have-you.



Smart Sourcing on the Cimmra® ePS





2

3



PR HANDLING

- PR Parsing and Approval Workflow.
- Automated PR Assignment for Sourcing

SOURCING INITIATION

- Selection of PR Items
- Addition of Non-PR Items

RFX AUTHORING

- Easy inclusion of RFX Terms
- Quick Setup of RFX Approach and Evaluators.
- Stage-wise Questionnaires built Speedily
- Accurate, Complete RFX Documentation.

SUPPLIER SELECTION

- System Generated Source-List.
- Other Empaneled Suppliers.
- Ad-hoc Participants.









AWARDING AND ORDERING

- Study QCS and Draw up Award Scenarios.
- Automated, Unattended Price Negotiation.
- Prudent Awarding of Event.
- Release of Order from ERP

RFX RESPONSE EVALUATION

- Stage-wise Evaluation and Approvals.
- Generation of QCS.
- Creation of Award Scenarios

RFX RESPONSE BY SUPPLIERS

- Alerts to Suppliers for RFX Acknowledgement
- Supplier Response Posting and Doc Uploads

RFX APPROVAL AND PUBLISHING

- Scrutiny of RFX Draft.
- Approval and Scheduling of RFX.
- Publishing of RFX



Intelligent Purchase Requests Handling





PR Handling needs more intelligence than an automatic card dealing machine

The Cimmra® ePS is RPA driven; it analyses PR content to pass it through the right approval workflow – and what's more, even assigns it to the right Category Buyer – based on considerations like:

- a. Item Category
- b. Location of Request
- c. Spend Type (Direct/Indirect/Asset)
- d. Spend Size (Amount involved)

Cimmra® ePS lets you choose making PRs on our platform or keep making them in your ERP or both





Automated PR Location-based Workflow Determination

- PR Item Category-based
 Approval Stages and Auto
 Assignment
- Spend Type and Size

 Considerations for Clearance
 Routing

Pre-set Treatment of PR for Rate Contract Items

AUTOMATION DRIVERS FOR PR HANDLING



Easy and Fast RFX Preparation





Cimmra® is all about Ease and Speed with Good Results

- Choose from simple to complex strategic sourcing approaches
- Use predefined templates for common events, or easily create new templates from scratch, even by just copying from an old RFX for new purposes.
- Set rules for the Event speedily by selecting from a pre-defined Bank of Terms.
- Make Questionnaires, Response Grids and Document Upload Sections with utmost ease.





- Easy-to-Use RFX Templates for company-standard Approaches and Practices
- 2 Organization-wide Bank of Terms a repository for quick selection and inclusion from.
- Cimmra® enables rapid creation of questionnaires with a versatile Question Bank.

AUTOMATION DRIVERS FOR RFX AUTHORING



Easy and Fast RFX Preparation





Cimmra® Smart Sourcing avoids sifting through exhaustive vendor lists for RFX invitations.

- It simply provides you with an AI driven
 Source List of Most Suitable Suppliers for the case, based on aspects like:
 - a. Item Category
 - b. Requesting Location
 - c. Requested Volume
 - d. Expected Deal Size
- You pick the Suppliers to invite from the Source List: and even new unregistered ones as Ad-hoc invitees for the event!





- Autogenerated Source List of most suitable Suppliers considering Item Categories and Location of origin of PR
 - Quick Filters to aid speedySupplier Selection onAdditional Parameters
 - The supplier listing can also have several key details for informed supplier selections.
 - 4 invitations for confidentiality and personalization

AUTOMATION DRIVERS FOR SUPPLIER INVITATION



Detailed Response Analysis





Conventional approaches lack the flexibility to consider multile award scenarios holistically

- Cimmra® Smart Sourcing provides you with holistic Qualitative Comparison as well
- Supplier responses against your various determinant RFX Questionnaires can be included in the autogenerated Quote Comparison Sheet
- The QCS can also be exported to global standard spreadsheet formats like MS Excel® for further analysis too



Cimmra® Smart Sourcing saves you a great deal of time and effort by providing you instant online comparison of Supplier Responses against Questionnaires to cover

- Technical Conformity Parameters
- General Suitability Parameters
- Compliance Determinant Parameters
- Service Level Parameters
- Financial Standing Parameters

AUTOMATION DRIVERS FOR RFX RESPONSE ANALYSIS



Unattended Auctions for Automated Negotiations





Conventional negotiations actually hinder the speed of deal closures

- No more countless hours negotiating with each contender separately and repeatedly, with Cimmra® Auctions on your side.
- Simply extend your RFX to a Reverse
 Auction involving the Shortlist of Suppliers
 you've arrived at.
- Choose from a variety of Auction
 Approaches and Settings for negotiations to happen on their own, within the timeframe you decide.



Cimmra® Auctions

Simple Intuitive Interface to set up Auction Events



Complete Clarity
Of Auction Outcomes

Detailed Closure Reporting Smart
Auctions
Wizard

Multiple Auction Types

Wide Choice
Of Auction Approaches

Granular Management
Of Auction Timelines

Complete
Bid Time
Controls

Cimmra®

Exhaustive Rules and Preferences

Configurable
Auction Approaches

Complete Control
Of Auction Event Progress

Flexibility and Control

End-2-End
Process
Management

Global Time
Zones and
Currencies

Global Flexibilities
For International Auctions

Full Coverage Of All Auction Aspects



Well-Considered Event Awards





You no longer have to settle for going by just Landed Cost ranking

- It was sometimes a toss-up to go simply by either L1 or the best past experience.
- Not any more! Cimmra® ePS Smart Sourcing comes to your aid here, with Share of Business (SoB) combinations to create as Award Scenarios, compare and consider.
- This enables you to take surer, databacked, informed award decisions.





Cimmra®



Cimmra® ePS is built to manage a variety of Fulfilment cases like Materials, Services or a Mix of both.

Suppliers can raise ASN for Materials and SES for the Service Supplies they make.

Monitored Shipments



Cimmra®



Delayed, damaged or incorrect shipments can be such a hassle.

- Cimmra® ePS Fulfilment guards you against any shipments botched up in time, items or quantities with its Advance Shipping Note approval workflow.
 - Choose if you want only approved shipments made by the Suppliers. Exercise the flexibility to have anything shipped without intimation too, for cases you decide.
- Ensures chaos free Warehousing with shipments available when needed without inventory harmony going haywire.

Pre-Inspected Item Receipts





- Cimmra® eProcurement Suite's ASN approval workflow can serve as Pre-dispatch Inspection Requests
- Supports cases where only consignments that are scrutinized or pre-inspected at Supplier's premises, are cleared for shipment.



Monitored Services



Cimmra®

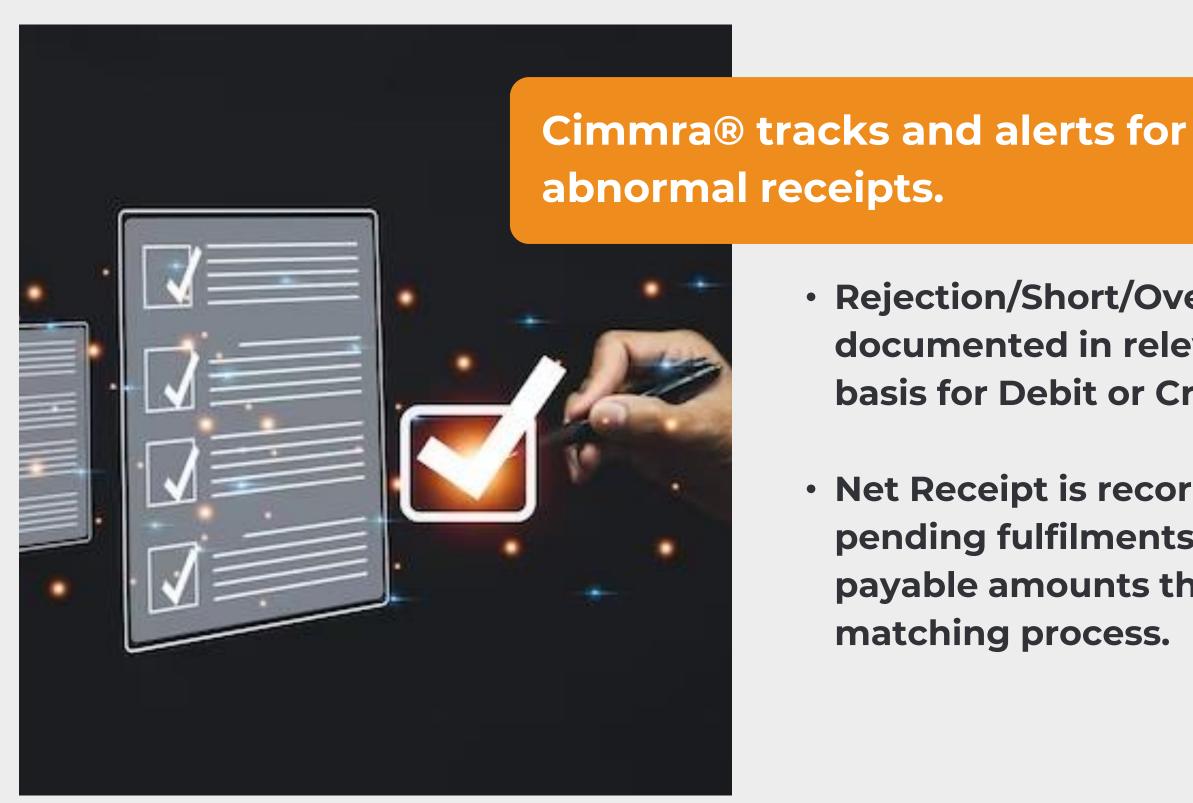


Staying in control of service fulfilments can be such a boon.

- Creation of Service Entry Sheets (SES) by Suppliers allow scrutiny of service fulfilments
- Helps you stay on top of Contracted
 Service fulfilments
- Forms basis for settlement of cyclic Service Invoices

Quality Checks and Net Receipts





matching process.

basis for Debit or Credit Notes. Net Receipt is recorded to arrive at pending fulfilments and accrued payable amounts through a multi-way

documented in relevant cases to form

Rejection/Short/Over Shipment are







Empower your Supplier with Cimmra® ePS elnvoice submissions

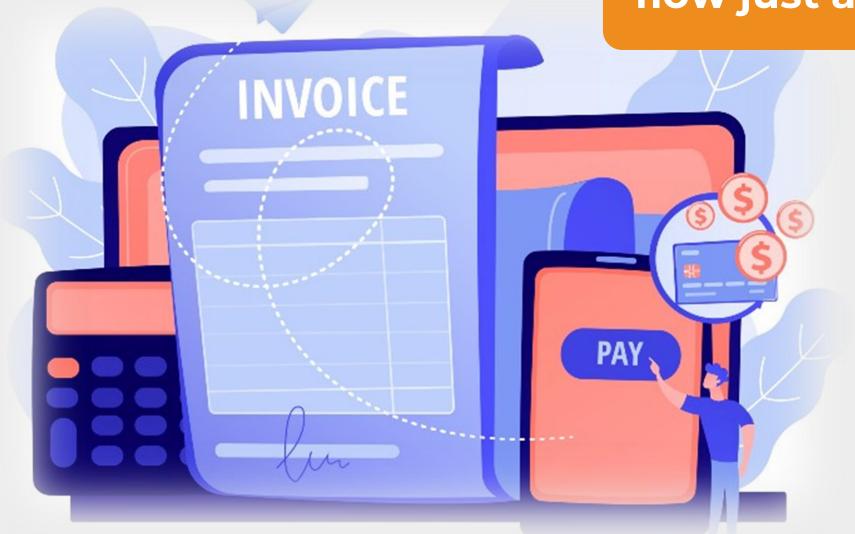
Arm yourself with prudent AP management functionalities for accurate and timely settlements



On-schedule Settlements







- Cimmra® ePS Settlement complete due diligence with in-process queries/responses, support documentation, and multi-level scrutiny and approvals
- Watch out for available Credit Period, create upcoming payment provisions for on-time settlement.
- After all, Cimmra® is all about saving money and adding to Profits!





Cimmra®



Automated Supplier Empanelment Applications, Prudent On-boarding, **Efficient Supplier Lifecycle** Management.

Manage Supplier Engagement and Relationship with Ultimate Ease





Cimmra®

Smart, Automated
Supplier Applications

Scheduled Audits Conformity
Checks/Feedback

Supplier Compliance Management Supplier
Empanelment
Application

Online

Online
Application
Scrutiny and
Onboarding

Paperless Credibility
Checks and Scrutiny

3-Way Matching Enabled
Supply Accruals
Determination

Automation
Assisted
Payment
Processing

© Cimmra®

Supplier Profile Management Completely Online Supplier Data, Contacts, Biz Info Management

Effortless Order Fulfillment With Minimal Keyboard Access Advance
Shipping Notes,
SES,
elnvocing

Online RFX
Response and
Participation

Supplier Self
Service
Dashboards &
Updates

Autonomous Coordination, Alerts and Updates

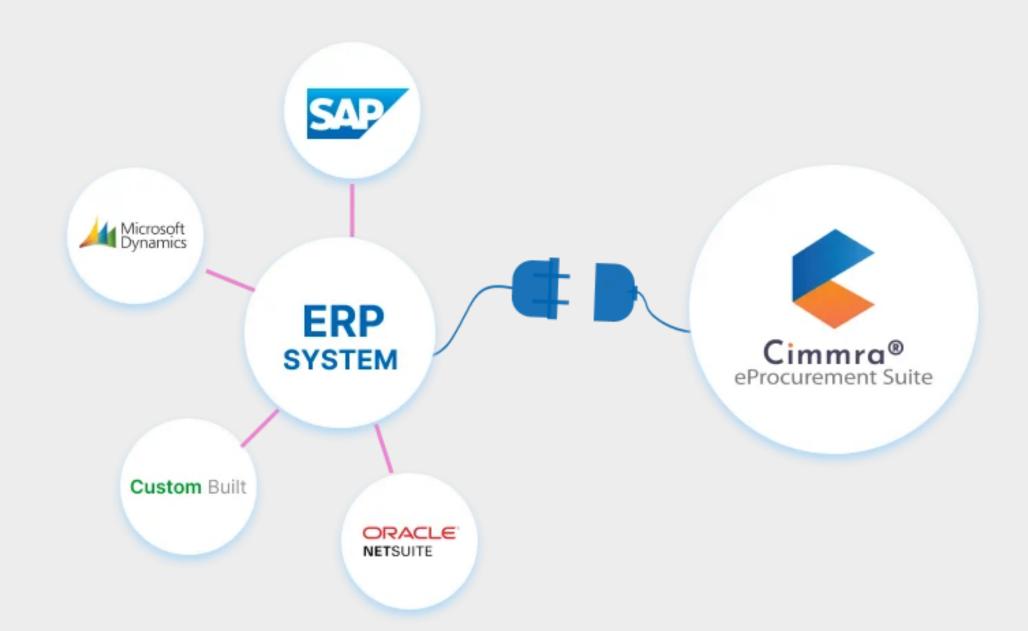
Anywhere-Computing Enabled Sourcing Event Participation

Seamless Integration with any ERP



Cimmra® ePS has been built to work seamlessly with leading ERP platforms of the world, like

- SAP R/3 and SAP S/4 HANA
- SAP Business One
- Microsoft Dynamics Navision
- Oracle EBS
- Even Your Own!





Cimmra® ePS Implementation: Available Options



Private Cloud

- Event Pack Subscriptions
- Enterprise Licenses
- Module Selections
- Functionality Selections
- Full-Suite Implementation
- ERP Integration
- Stand-alone Use



Cimmra Cloud









OUR CLIENTS























Digitized with the Cimmra® ePS, your Procurement Team can generate more in productivity and savings from the same time, effort and resources.



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THANK YOU

